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June 16-17, 2025



Make Connections. Gain Knowledge. Close Deals.



Wetlands Panel

MODERATOR



Conor Eckert President and CEO of the Orange County Partnership



Krista Spohr NYS DEC



Steven Wilson LEED AP Senior Project Manager



Brian Drumm NYS DEC



Anthony Luisi Harris Beach Murtha



Schedule of Events

JUNE 16 MONDAY Light Breakfast 8 am-9 am

9 am-10 am

(1 hour of CE)

Join us for an informative session with Certified Public Accountant and Senior Tax Manager Jeremy Cole (BST & Co., CPAs, LLP) as we break down key financial and tax considerations for business owners, entrepreneurs, and independent contractors. Whether you're starting a new venture or looking to optimize your existing business, this talk will provide essential insights into structuring your business and maximizing deductions.

Jeremy Cole is a seasoned Certified



Jeremy Cole, CPA

Anthony Gatto, Esq.

Business Structures. Tax Laws & Deductions

Public Accountant (CPA) who joined BST as a Senior Tax Manager in 2023. With a distinguished career of more than 20 years spanning multiple renowned firms, he has significant expertise and leadership in taxation and financial reporting.

Legal Update 10:30 am-12 pm (Fulfills 1.5 hour of "recent legal matters"

for NYS license renewal) NYSAR's Legal Counsel, Anthony Gatto, will cover a wide array of legal issues including legal obligations of the licensee and an in-depth look at

well as other issues critical to reducing

recent laws, rules, regulations, as

risk in your real estate practice.

Lunch Buffet 12 pm-1 pm

Interactive NYSDEC Wetland Regulations Panel 1 pm-2:30 pm

Join us for an insightful panel discussion on New York State's wetlands regulations and their impact on development and land use. This session will bring together key experts to help you gain a comprehensive understanding of the regulatory landscape, potential challenges, and strategies for successful project navigation. Whether you're a developer, land owner or real estate agent, this panel will provide valuable insights into the intersection of wetlands protection and economic development.

Networking Break 2:30 pm-3 pm

Panel Discussion: Cannabis Industry in New York State

3 pm-4:30 pm

Getting a lot of calls from dispensaries and cultivators these days? It's time to get your cannabis CRE team together. We've assembled a panel of industry experts to answer all your questions from a site selection perspective-permitting, licensing, advocacy, expenses, location criteria and more- and to be your go-to resources for anything cannabis real estate related

Welcome Reception 5 pm-6 pm

Board Meeting

6 pm-8 pm

JUNE 17 TUESDAY



Light Breakfast 8 am-9 am

Marketing Session 9 am-12 pm

Moderator Greg McLane, SEC Generate potential transactions and gain valuable insight into how to best facilitate your clients' property objectives. This full day property marketing session, led by expert SEC moderators from across the region, is the most successful marketing session in NYS each year. Your clients deserve your attendance.

To be included in the property marketing book for the event, please submit your Standard Marketing Forms by Monday, June 9. The online form is available under the "conference" tab on www.NYSCAR.org.

Lunch Buffet 12 pm-1 pm

Networking Break 3 pm

Marketing Session (continued)

1 pm-5 pm

Hotel Information

Group Code: NYSCAR0625

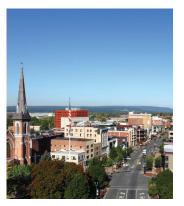
To make reservations, please follow the instructions below.

Instructions:

- 1. Visit TheLandingHotelNY.com
- 2. Select 'Book Online Now'
- 3. Enter the assigned Group Code and click Search.
- 4. Select Group
- 5. Select Check In and Check Out Date
- 6. Select 'Show Rooms'
- 7. Choose Room Type and Complete Reservation

If you have any issues please reach out to the call center team at (518) 579-8800 for assistance.

Reservation cut-off: May 25, 2025



Cannabis Panel

MODERATOR



Don Minichino Keller Williams Realty Partners Commercial



Colleen Mairead Hughes Creative Consulting

ACCOUNTANT

ATTORNEY



Francis Gorman Joe D'Auria Harris Beach Murtha Attorneys at Law



INSURER

LENDER



Gail Rizzo-Spilka Scott Sweeney AmeriCU

Marshall &

Sterling Insurance

Regular Rate

After/Onsite 325 members 350 nonmembers