

STANDARD MARKETING MEETING PRESENTATION FORM



CONTROL: _____ Exclusive _____ Exclusive Agency _____ Principal

TITLE/HEADING OF OFFER: _____ Value: \$ _____

PROPERTY TYPE: _____ Loan: \$ _____

PROPERTY DESCRIPTION: _____ Equity: \$ _____

LOCATION: _____

BENEFITS TO NEW OWNER: _____

INCOME/EXPENSES:		<u>ACTUAL-PRIOR YEAR</u>	<u>PROJECTED-CURRENT YEAR</u>
Gross Scheduled Income	GSI	_____	_____
Vacancy	(-) VAC	_____	_____
Gross Operating Income	GOI	_____	_____
Operating Expenses	(-) EXP	_____	_____
Net Operating Income	NOI	_____	_____
Debt Service	(-) DBT	_____	_____
	CASHFLOW	_____	_____
	CAP RATE	_____	_____

ENCUMBRANCES:

	<u>Balances</u>	<u>Accurate as of Date</u>	<u>Payment</u>	<u>Interest Rate %</u>	<u>Loan Due</u>
Loan 1	_____	____/____/____	_____	_____	____/____/____
Loan 2	_____	____/____/____	_____	_____	____/____/____

BENEFITS SOUGHT BY OWNER: _____

CAN ADD (Additional Real Estate, Cash, and Personal Property) to Complete Transaction: _____

REMARKS: _____

CAN BE REFINANCED FOR: \$ _____

OWNER: _____ OCCUPATION: _____

BROKER/AGENT: _____ PHONE: _____

FIRM: _____ FAX: _____

ADDRESS: _____ EMAIL: _____

NOTE: Additional Back-Up Material to be provided in Back-Up Package

To submit form click **“Submit Form”** in the upper right hand corner of the screen

This form may also be **faxed to NYSCAR office** (Fax: 518-462-5474) or Email to pmorrison@nysar.com

Please submit by **May 25, 2018** so that your property is included in the marketing book