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## News from the New York State Commercial Association of REALTORS<sup>®</sup>, Inc.

### [14<sup>th</sup> Annual NYS Commercial Real Estate Conference](#)

On behalf of conference chairman, Brian DiNardo, the planning committee, and the Board of Governors, we invite you to join us at the 14<sup>th</sup> Annual NYS Commercial Real Estate Conference, June 8–10, 2015 at the Turning Stone Resort & Casino in Verona, NY. The conference is sponsored by the New York State Commercial Association of REALTORS<sup>®</sup>, NYS CCIM and Society of Exchange Counselors. We are excited to celebrate NYSCAR's 20<sup>th</sup> anniversary at this very special event!

Attendees look forward to the Investment Marketing Session each year to network and make deals! This year we have a special course on Monday, June 8, to help get you prepared for the marketing session. Moderator Jim Wilson, CCIM, SEC (Florida) will instruct "More Transactions from Real Estate Marketing Sessions" (7 hours real estate c.e. pending). Find marketing [instructions](#), [guidelines](#), and [property presentation form](#) here.

To learn more about the entire conference and to register, [click here!](#)

We are giving away a free conference registration, just like our [Facebook page](#), and you may win!

### [Uniform Fire Prevention and Building Code](#)

The Department of State is developing a rule that will add provisions applicable to carbon monoxide detecting devices to the Uniform Fire Prevention and Building Code (Uniform Code). The rule will apply to all new and existing commercial buildings and restaurants that have appliances, devices or systems that may emit carbon monoxide, or that have an attached garage. These new provisions will be contained in a new Section 1228.4 to be added to 19 NYCRR Part 1228.

The Department of State will present the draft rule to the State Fire Prevention and Building

Code Council at its next meeting, which is now tentatively scheduled for May 15, 2015.

A draft of the rule in development is available by [clicking here](#).

### NYSAR Call for Action – Residential fire sprinkler mandate update

The State Fire Prevention and Building Code Council is meeting on May 15 to vote on pending building and construction code requirements for New York State. These proposed regulations may contain language requiring the installation of fire sprinkler systems in all new one- and two-family homes as well as townhomes. NYSAR believes education, transparency and consumer choice is the appropriate action versus another state mandate on purchasers of new homes in New York State. Take action and tell Gov. Andrew Cuomo and your state legislators that you oppose this mandate by [clicking here](#).

### NAR Commercial Member Survey

NAR is asking for your help in a research project as a valued member of the NATIONAL ASSOCIATION OF REALTORS®. NAR is conducting an annual survey of commercial members to help us learn more about how you do business in your market.

We are contacting all commercial members in every state to have a better understanding of how members like you are performing real estate transactions. Analysis of these survey results will allow NAR to more effectively serve our members as well as provide valuable information that you can use to enhance your business.

Please take a moment to complete [this survey](#).

#### [2015 REALTORS® Legislative Meetings & Trade Expo](#)

Join us in Washington D.C. for an engaging week, May 11th–16th, focused on NAR's federal advocacy agenda, committee meetings and networking. Check out the suggested commercial meeting schedule as you plan your agenda featuring Hill Visits, the Commercial Committee, Commercial Networking Reception and Walking Tour of Development.



### New Insights into the Small Commercial Real Estate Market

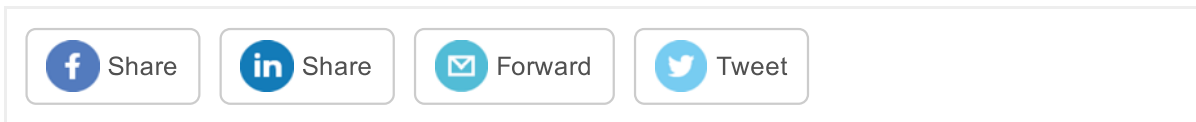
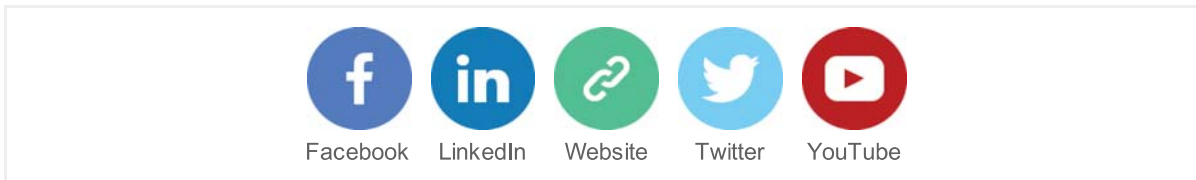
Commercial space is heavily concentrated in large buildings, but large buildings are a relatively small number of the overall stock of commercial buildings. NAR's Research staff looked into the size and makeup of Small Commercial Real Estate (SCRE) properties– a segment of the market served by many REALTORS®.

### NAR at ICSC RECon 2015

NAR will be an exhibitor at the International Council of Shopping Center's (ICSC) RECon event in Las Vegas, May 18–20, 2015, with over 34,000 attendees expected (commercial brokers, developers, and retailers). NAR members are welcome to reserve space for client meetings during Leasing Mall hours Monday–Wednesday. Contact Lauren Van Holten at [ivanholten@realtors.org](mailto:ivanholten@realtors.org) for availability.

### RPR Commercial: RPR® Boasts Updated Esri Demographic and Tapestry Data Segments

Now, with the most current 2014 data, including the updated and expanded 67 Tapestry segments—RPR gives you the data and reports that your clients require. Find out more [here](#), and join us next week at the Commercial Committee Meetings during the REALTORS® Legislative Meetings & Trade Expo to learn more first-hand!



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