



Education 2010

Harvey Kolin, President Committee: Larry Gruttemeyer, Elinor Gum

A Day of Education and Marketing presented by Metro LI NYSCAR featuring:

Analysis, Valuation and Marketing of Business Opportunities & Properties

8:30 - 12:00

Instructor: Robert R. Gliniecki, CCIM, SEC



Bob Gliniecki

Gain an overview of the unique aspects of business property transactions which encompass both the business and the related real estate. Also learn more about the various forms of business and real estate ownership and respective government regulations affecting business property. In addition, a review will be made on analyzing and properly understanding the related financial statements, development of property information, seller and buyer objectives and requirements, listing, purchase, sale contract review and financing feasibility. This class will also review numerous methods to setting the value of a business opportunity. **3.5 hours NYS continuing education credits**

"Sponsored by the NYS Commercial Association of REALTORS in cooperation with the Metro LI Chapter of NYSCAR". In order to be eligible for CE credit, attendees must attend the full session and sign the attendance sheet.

Keynote Lunch Speakers:

TBD

Moderated Marketing Session 1PM-5PM

Bob Gliniecki CCIM SEC & James Walker will moderate

Investment properties offerings- dollars to invest- tenants seeking space- space for lease

Formal packages and have/wants. Be ready to make a deal **TODAY!**

Tuesday March 16, 2010

8:00 AM - 5:00 PM

Holiday Inn, Plainview, Long Island, New York

Open to All Commercial Practitioners

\$ 89 All Day - Coffee, 3 hours CE, Lunch, + Marketing

\$79 Early Bird -paid prior to 2/28/2010 \$99 Non-Member Full Day

\$69 Just CE Education Session + Lunch \$49 Just Lunch + Marketing

I am a Member of      

and therefore qualify for member pricing for this event.

Sign Up Today. Contact:

Len Primack (631) 543-0222 E-Mail LPrimack@optonline.net

Send check (payable to NYSCAR) today to: A. Hendrickson, Corporate Commercial Realty, 150 Broadhollow Rd. Ste 103, Melville, NY 11747

Name: _____ LIC# _____

Address: _____ Member of: _____

Company: _____

E-Mail: _____ Tel # _____

If you have any disabilities that require special accommodations, including auxiliary aids and services, please advise.

For Information on Sponsorship Contact: Elinor Gum (631) 664 -0825 or Larry Gruttemeyer (516) 662-1323

